

ESTRAZIONE MENSILE PROFILI EEN

Ricerca partner marzo 2021

Dettagli	Titolo	Descrizione	Tipo di partnership
BUSINESS OFFER			
COD. PROFILO BOMT20210125001 PAESE Malta LINK AL PROFILO COMPLETO	A Maltese company focused on sustainability and renewable energy offers customised solutions under distribution or commercial agency agreements	A Maltese company specialised in sustainable solutions and the implementation of renewable energy is offering its customised solutions to interested parties. They are focused on technologies such as solar energy, energy storage, LED lighting, cogeneration, heat pumps and water management . Services include building energy, energy auditing and performance, feasibility studies, resource management and environmental standards. The company is looking to conclude commercial or distribution agreements.	The company is looking for interested partners with experience in the renewable energy field that would like to collaborate in selling the products and systems. Such clients may be companies interested in integrating and implementing their lighting products as well as solar energy in projects and other products/projects. They would like to conclude distribution or commercial agency agreements .
COD. PROFILO BOPL20210205002 PAESE Polonia LINK AL PROFILO COMPLETO	The Polish company offers outsourcing in the field of packaging food products and dietary supplements	The Polish company offers a packaging service for food products, dietary supplements and lyophilisates . The offered form of cooperation will be based on an outsourcing agreement. Partners are sought in all European Union countries and United Kingdom.	Partners sought for cooperation in all EU countries and in Great Britain. Both SMEs and large companies operating in the food industry and producers of dietary supplements who want to delegate some of the tasks related to packaging to an external company . Experience in foreign cooperation will be appreciated.
COD. PROFILO BOHR20210202001	Croatian mechanical and electrical	A Croatian company, specialized in consulting, developing and designing products in the field	The company seeks partners abroad to further expand its business and establish a long-term cooperation . The cooperation is envisaged

<p>PAESE</p> <p>Croazia</p> <p>LINK AL PROFILO COMPLETO</p>	<p>engineering company offers its services through subcontracting and outsourcing agreements</p>	<p>of mechanical engineering and electrical engineering is looking for partners abroad under a subcontracting and outsourcing agreement. The company provides engineering, design, simulation as well as testing of products prior to series production. The production of prototypes is also offered.</p>	<p>under outsourcing and subcontracting agreement. Partners sought are companies from the same sector, investors and general contractors in need of mechanical and electrical engineering services.</p> <p>Under subcontracting and outsourcing agreement, the company is looking for the partners which are willing to outsource or subcontract their projects or part of them to the company. The scope of operations and responsibility will be defined among the companies</p>
--	---	---	---

BUSINESS REQUEST

<p>COD. PROFILO</p> <p>BRES20201029001</p> <p>PAESE</p> <p>Spagna</p> <p>LINK AL PROFILO COMPLETO</p>	<p>Motor vehicle distribution company from Spain is looking for an electric motorcycle producer via distribution agreement</p>	<p>The Spanish company is devoted to the supply of personal means of transportation. It operates in the eastern coast of Spain area, and as it seeks to adapt to contemporary demand, it is looking to invest in more environmentally friendly technologies. Therefore, it is interested in a distribution agreement with one or more partners who could supply electrically-powered motorcycles.</p>	<p>Motor vehicle distribution company is looking for electric motorcycle producer for a distribution agreement.</p>
<p>COD. PROFILO</p> <p>BRAT20210211001</p> <p>PAESE</p> <p>Austria</p> <p>LINK AL PROFILO COMPLETO</p>	<p>Austrian trade and export company seeks manufacturers, wholesalers and distributors of European supermarket food products</p>	<p>A young Austrian company exports products from the European market to the Middle East and Africa, with focus on Arab Gulf countries. Therefore, the Austrian company is looking for manufacturers, wholesalers and distributors of FMCG food products (except for fresh goods) throughout Europe in order to establish distribution services or supplier agreements. The aim of the agreements is to extend and complete the range</p>	<p>The Austrian company is looking for a supplying or distribution partner who is ready to export. The sought-after partner should be able to produce and trade in large quantities for export purposes.</p> <p>The partner should be willing to sell its products to the Austrian company (B2B) which then resells the products to the buyers in the mentioned states.</p> <p>The Austrian company is looking for a long-term cooperation and a reliable partnership of trust and quality.</p>

		of products that the Austrian company intends to export.	
COD. PROFILO BRDE20200220001	A German distributor for electronics manufacturing equipment seeks additional suppliers under distribution service agreements	A German distributor with more than 20 years market experience is looking for additional products to add to its portfolio under distribution services agreements. The distributor's current focus is on electronics manufacturing industry, other industries are also possible. Attention, the company is not interested in components or non-specific equipment and accessories as smart phones, computers, cleaning products, other IC and PCB etc.	Manufacturers of B2B industrial products who search for a distribution partner in Germany or / and Europe. Possible products could be e.g. microscopes, other testing systems, etc. The devices sought must have their own function and be able to be operated independently (stand-alone solutions). There is no interest in consumer goods, components and accessories as smart phones, computers, other IC and PCB etc. English or German as the language of communication is a prerequisite, as well as the willingness to train the company's technicians in the use of the products manufactured by the partner. It would be desirable to provide marketing material, but this is not mandatory.
PAESE Germania			
LINK AL PROFILO COMPLETO			

TECHNOLOGY OFFER

COD. PROFILO TOSG20210125005	Surface acoustic wave biosensor-based point-of-care system for influenza diagnostics	A Singapore institute of higher learning has developed a point-of-care (POC) system based on a surface acoustic wave (SAW) biosensor to bind and detect hemagglutinin (HA) of Influenza A H1N1 virus subtype. Based on laboratory evaluation, the POC system is capable of detecting HA antigen with sensitivity down to 1 ng/ml. The technology provider is interested in licensing or commercial partnerships with technical assistance with MNEs/SMEs of all sizes.	The Singapore institute of higher learning is interested in the following types of partnerships with MNEs or SMEs of all sizes: i) Licensing agreement - The partner could license the technology for further development and introduce it to its customers. ii) Commercial agreement with technical assistance - The partner could utilise the technology with technical support from the technology provider.
PAESE Singapore			
LINK AL PROFILO COMPLETO			
COD. PROFILO TODK20210112001	Danish solution for controlling and monitoring decentralized solar power	A Danish SME offers technology that contributes to the global transition towards green energy. This is done by creating easy to use and universal	The preferred partner should be working in the fields of mini- or microgrids or other solar Photovoltaic Solar Energy related fields where battery energy storage systems (ESS) are integrated. They could potentially have
PAESE			

Danimarca	seeking partners	<p>energy management controls, in cooperation with industrial suppliers. The company has taken on the role as the universal energy management system which is both efficient and easy. The SME is looking for technology partners from all over the world to run projects in countries with either weak utility supply or no utility supply at all.</p>	<p>their own designed solution around such systems. Alternative the partner could be a supplier of Photovoltaic Solar Energy systems needing a universally adaptable energy management system. The preferred partner could potentially come from all countries. The company is, however, searching for technology partners who can benefit from the developed energy management system for their projects in countries with either weak utility supply or no utility supply at all (e.g. remote areas, islands or simply areas where energy supply is a challenge). The company expect the new partner(s) to dedicate sales resource to the solar power segment. Supplementary, products or other industry leading brands in the product portfolio will be beneficial, yet not a demand. Training of the partner(s) will be done online via a structured and well prepared training program.</p>
<p>LINK AL PROFILO COMPLETO</p>			
<p>COD. PROFILO TOUK20210217002</p>	<p>Next generation digital assistant technology solves speed, accuracy, cost and visual engagement challenges</p>	<p>A UK company has developed and combined machine learning and realistic avatars. This allows to engage customers, students or patients so that they get information that is accurate and wanted or needed by them. Better service is being offered at lower cost. Industry and government organisations in healthcare, and brand or e-commerce owners are sought for commercial agreements with technical assistance.</p>	<p>Type of partner sought: government and industry specific area of partner sought: two types of partners are of particular interest. These are on the one hand, national healthcare systems (both governments and industry) and on the other, brand owners of consumer goods (including healthcare products). Also, integrators are sought who can build the offered technology into their solutions. Role of partner sought: to acquire the technology under a commercial agreement with technical assistance. The technical assistance includes training, setting up the software, and online aftercare.</p>
<p>PAESE Regno Unito</p>			
<p>LINK AL PROFILO COMPLETO</p>			

TECHNOLOGY REQUEST

<p>COD. PROFILO TRKR20210216001</p>	<p>A textile product development institute in Korea is looking for</p>	<p>A Korean textile product development institute is looking for manufacturing technology of nonwoven fabric using a new material and a machine that can produce new finished</p>	<p>Type of partner sought: any type of partner is okay as long as they can provide innovative technology (Not limited to region, company, R&D institutes, universities) - Specific area of activity of the partner:</p>
<p>PAESE</p>			

<p>Corea del Sud</p> <p>LINK AL PROFILO COMPLETO</p>	<p>manufacturing technology of nonwoven fabric using a new material or that of new machine that produces finished products using nonwoven fabric.</p>	<p>goods using the nonwoven fabric. Together with this institute, a Korean manufacturing SME is planning to commercialize the technology and use it in the R&D institute or sell it to the other companies. Type of cooperation sought is either license agreement and(or) technology cooperation agreement.</p>	<p>Manufacturing nonwoven fabric, especially those with fabric development technology.</p> <ul style="list-style-type: none"> - Company with technology/knowhow on machine that produces finished product using nonwoven fabric. - Task to be performed: technology transfer (license agreement, technical cooperation agreement)
<p>COD. PROFILO</p> <p>TRRS20210121001</p> <p>PAESE</p> <p>Serbia</p> <p>LINK AL PROFILO COMPLETO</p>	<p>Serbian SME is seeking collaborative partners in the development of a 3D printer system for the illumination system in form of either a research or technical agreement</p>	<p>The Serbian based SME specialising in 3d printing system is seeking collaborative partners in the development of a large-scale illumination and lighting 3D printer systems for the interior design, advertisement, and cultural-heritage solutions. The client is looking for collaborative assistance in the specialist fields of 3D printing user interface development, construction automation and certification. Research/technical cooperation agreement will be considered.</p>	<p>The company is seeking a collaborative partner development of subsystems and software. The partner would be highly engaged with the company's project team for the development of an advanced software platform and 3d printing device. The ideal collaborator would have experience in 3D CAD software or additive manufacture methodologies. AI programming knowledge would also bring great value.</p> <p>The company is looking ideally for cooperation in the framework or research or technical cooperation agreement depending on discussions with potential partners.</p>
<p>COD. PROFILO</p> <p>TRNL20201223001</p> <p>PAESE</p> <p>Olanda</p>	<p>Dutch-based internationally operating company within the automotive sector is looking for a solution to down-size electric</p>	<p>Dutch-based internationally operating company known for its innovative solutions in the automotive sector, is looking for a solution to down-size electric motors through efficient rotor and stator stacks in order to make them lighter</p>	<p>The partners the company is looking for are specialists in innovative technical solutions on stator and rotor constructions, materials knowledge, joining techniques, measurement of motor efficiency and so on.</p> <p>Various collaborations and roles of the partners are conceivable. From qualifying and testing the stacks to proof efficiency improvement,</p>

[LINK AL
PROFILO
COMPLETO](#)

**motors of
automotive
auxiliaries through
efficient rotor and
stator stacks**

and cheaper. The company wants to contribute to reducing the amount of emitted carbon dioxide (CO2). This request refers to an innovation challenge published on an open internet-platform.

developing ideas and technology (whether or not patented) to make the stacks more efficient, to finding the right material combination and joining techniques, which might result in a supplier and knowledge partner. The prototypes will be made by the company itself. The company itself is willing to cooperate during the whole process from **the exploring, designing, testing up to the final implementation stage** and will provide the partner with all necessary information. The company envisages in a **technical cooperation agreement, a commercial agreement with technical assistance or a manufacturing agreement** or any other form that fits the purpose of this challenge.

PROGETTI EUROPEI

COD. PROFILO

RDES20200605001

PAESE

Spagna

[LINK AL
PROFILO
COMPLETO](#)

COVID-19: Spanish biotech is looking for partners to **develop novel immunotherapies against COVID19 based on Chimeric Virus Like Particles** in Eureka programs, H2020 and similar

A Spanish SME is looking for a partners who could support the **screening and selection of COVID19 antigens to develop prototypes against COVID19.** The company has a proven platform technology of chimeric virus like particles that would display selected antigens to elicit strong immune responses in humans. The project has 3 main phases: **design of prototypes, screening & production and immunogenic.** Companies, research institution or universities experienced in research health are sought (Eureka).

Partner sought are **universities, R&D institutes and/or companies** specialized in:

- The **immunology of COVID19**: able to guide the design with the selection of the most immunogenic epitopes.
- The **preclinical proof of concept experiments** with the generated prototypes: design, conduct and analysis of the results.

COD. PROFILO

TONL20210203001

PAESE

Patented and **innovative electromagnetic (EM) shielding textile** for personal

A Dutch SME wants to **commercialize innovative textiles for personal protection, mainly against radio.** Based on a patented product technology, the company has **developed and**

The company is looking for production partners who want to **implement the shielding textile in finished product, design of garments under a license agreement or joint venture agreement.** The shielding fabric can be easily incorporated into everyday clothing for consumers. The

Olanda	protection against radio waves	<p>tested a new electromagnetic shielding textile which is very soft, thin, tunable, single-layer and double sided. The SME seeks partners and research centers to collaborate under a license agreement or a joint venture agreement or a research cooperation agreement and is open for participating in European funding projects.</p>	<p>company has identified 4 main industrial markets to focus on for which the fabric can be of increased benefit for the health and safety of the employees in the following fields: Telecom market, Police/defense, Health, Garments.</p> <p>The Dutch company is open for different types of collaboration including R&D projects bids under Horizon Europe and European Light Industries Innovation and Technology (ELIIT) proposals or other international partnerships by establishing a research cooperation agreement.</p>
<p>LINK AL PROFILO COMPLETO</p>			