



17TH ANNUAL

EU-UN PROCUREMENT SEMINAR

25 - 26

MAY, 2021

**VIRTUAL
EDITION**

Attend the Seminar and meet several UN agencies' procurement staff to understand how your company can do business in the \$19 Billion UN Procurement Market.

www.eupf.org



WHO SHOULD ATTEND?

Representatives from EU companies who seek to become long term suppliers to the UN.

WHY?

- Endorsed by major UN procurement organizations & EU Missions in New York.
- Presentations offering unrivaled insight of the largest UN organizations, their procurement procedures, projects and activities.
- Theme-Specific Workshop and group discussions selected and presented by UN staff focusing on specific industries such as Energy, Water and Sanitation, Healthcare, Cybersecurity, Transport and Logistics, Waste Management, Sustainable Procurement, and many more.
- Meet directly with UN buyers, prescribers and decision makers in 1-on-1 meetings.
- Invited organizations: UN Secretariat/DOS, UNDP, UNICEF, UNOPS and World Bank among others.
- Excellent B2B Network opportunities with more than 60 other EU companies.

WHAT TO EXPECT?

Companies seeking to do business with the UN will gain an in-depth understanding of where to find procurement notices, how the tender process works and the type of products that the participating UN organizations procure.

Various interactive workshops will also help companies understand how their products and services can be best promoted to the UN.

The 1-on-1 meetings will allow companies to meet individually with UN organizations.

Furthermore, this event serves as an exceptional networking opportunity with other EU companies.

REGISTRATION PERIOD
FEBRUARY 8 - MARCH 26

REGISTRATION
FEE

\$490

1ST COMPANY
REPRESENTATIVE

\$95

ANY ADDITIONAL
REPRESENTATIVE

RELEASED IN MAY 2021
WEBINARS

Webinar 1
OVERVIEW OF THE UN PROCUREMENT MARKET
Overview of Procurement Requirements of major UN organizations

Webinar 2
DOING BUSINESS WITH THE UN - REGISTRATION AS A VENDOR
Presentation of detailed registration process for various vendor databases used by the UN organizations

Webinar 3
DOING BUSINESS WITH THE UN - THE TENDER PROCESS
Overview of the Tender Process from A to Z

OVERVIEW
PRESENTATIONS

FROM THE FOLLOWING AGENCIES:

UN/DOS • UNDP • UNOPS • UNICEF • WORLD BANK

On Demand Video Library Content for EU Companies on UN Procurement in collaboration with several UN agencies is **FREE FOR REGISTERED PARTICIPANTS**.

The content will be released through the virtual platform in May during weeks leading up to the seminar.

For more information on workshops and webinars, please visit www.eupf.org

MAY 25
DAY 1

8:00AM EST
PRE-EVENT NETWORKING

8:15AM EST
MC WELCOME & PLATFORM OVERVIEW

8:30AM - 8:45AM EST
OFFICIAL OPENING

8:45AM - 10:35AM EST
WORKSHOPS

10:45AM - 11:35AM EST
INDUSTRY ROUNDTABLES

11:45AM - 12:30PM EST
PANEL ON CURRENT DEVELOPMENT OF
PROCUREMENT/Q&A + MC CLOSING OF
THE DAY



Photographed by Adela Wagner

MAY 26
DAY 2

8:00AM EST
PRE-EVENT NETWORKING

8:15AM EST
WELCOME TO THE 2nd DAY BY MC

8:30AM - 9:20AM EST
WORKSHOP

9:30AM - 10:20AM EST
TRADING PLACES: ONE HOUR IN
THE UN SHOES

10:30AM - 12:15PM EST
WORKSHOPS

12:15PM - 12:30PM EST
CLOSING: FUTURE OF THE UN
PROCUREMENT

WORKSHOPS

- Energy: Waste Management and Power Generation
- Healthcare, Medical Equipment and Supplies
- Information and Communication Technologies (ICT) & Cybersecurity
- Logistics, Transportation & Physical Security
- Infrastructure and Water Sanitation, Purification & Hygiene (WASH)