

# **Financial Services**

You can find the world's largest finance players operating side by side with exciting fintech startups, all supported and driven by a skilled workforce. The low cost of doing business and high concentration of capital makes Alberta one of the most welcoming places for financial firms. One of Canada's most entrepreneurial provinces, Alberta connects innovative fintech firms with the capital needed to grow.

### **The Numbers**



**4,600+** Financial services firms



**80,000**+



32%

Higher labour productivity than the national average



**7%** 

GDP growth in financial services and insurance between 2018-2022



\$25B Sector output

## **The Opportunity**



6<sup>th</sup>

banking system sixth soundest in the world



23%

Alberta's combined federalprovincial business tax rate is lower than that of 44 U.S. states



**1**st

Highest capital spending per capita amongst provinces

### **Areas of Focus**

#### **Fintech**

Home to three fintech unicorns, Alberta is not only developing innovative products but also connecting firms with the capital needed to flourish.

The province's fintech firms specialize in blockchain, cryptocurrency, insurtech, paytech, capital markets and investments, wealthtech, and software.

#### Reinsurance

Alberta is becoming a globally competitive insurance destination, passing legislation for captive and reinsurance markets.

The province is a market for creating innovative uncorrelated financial products including insurance linked securities (ILS) and debt and equity securities. start-ups in the agriculture sector.

## **Company Highlight**



EY chooses Alberta as home for its Canadian Finance Centre of Excellence.

neo

Neo Financial raises \$64M in Series B round, bringing total funding to \$114M.

## **Shareworks**

by Morgan Stanley

Solium Capital achieves unicorn status when it's acquired for \$1.1B. The company is later rebranded as Shareworks by Morgan Stanley.





Alberta's strong corporate presence, large concentration of individual wealth, and high deal velocity make it an attractive destination for financial firms. Alberta is well-integrated in the global markets, with seventy-five per cent of the top 20 global investment banks maintaining a presence in the province.

# **Financial Services**

Calgary is one of the four global finance centres in Canada and ranks among the top 25 North American fintech hubs. Edmonton is one of Canada's leading centres for asset management and banking entrepreneurship. Four of Western Canada's largest financial institutions are headquartered in the capital

## Why Alberta?

#### Young & Educated Talent



#### **Top Business Schools**

Alberta is home to two of Canada's top business schools: University of Alberta School of Business (#5) and University of Calgary Haskayne School of Business (#10). Alberta has 26 post-secondary institutions across the province with a combined enrollment of more than 203,000 students.



#### **Young & Highly Skilled Workforce**

Alberta has one of the highest proportions of workers under the age of 45, and 56 per cent of Albertans are post-secondary educated.

#### Political & Economic Stability



#### **Pro-Business Climate**

Alberta has the highest economic freedom in Canada as ranked by the Fraser Institute's Economic Freedom Index (2020).



#### **Stable Political Environment**

Canada scores in the top 30 of the World Bank's Political Stability Index.

The Financial Services Concierge is a single point of contact for navigating financial sector legislation and regulation in Alberta. The service is best suited for banks, trust and loan corporations, credit unions, financial service providers, money service businesses, lending corporations, payment aggregators, and other related financial technology service providers.

To learn more, visit: investalberta.ca/financial-services/concierge

#### **Access to Key Markets**



#### **Globally Connected**

Alberta's world-class infrastructure supports business development and growth. The province's internationally integrated airports, market access, and telecommunication network make it a hub for companies looking to do business worldwide.

#### **Business Friendly**



#### **Alberta's Tax Advantage**

The province's 2023-24 tax advantage is \$19.7 billion - Albertans and Alberta businesses continue to pay the lowest overall taxes compared to other Canadian provinces. Alberta's combined federal-provincial business tax rate is lowest in the country and lower than that of 44 US states.

#### **Attractive Lifestyle**



#### **Dynamic, Affordable Cities**

Calgary and Edmonton's high quality of life and low housing prices make them two of North America's most vibrant, livable, and affordable cities.









