

**ESTRAZIONE PROFILI EEN - COVID-19**  
**Maggio-giugno 2020**

Titolo	Tipologia	Descrizione	Leggi il profilo
<b>COVID-19 Polish company is offering face shield protectors under a distribution agreement</b>	Business Offer	Company from <b>Eastern Poland</b> is engaged in manufacturing many specialised parts for sectors such as <b>energy, information &amp; communications, HVAC</b> (heating, ventilation and air conditioning), <b>railway transport, automotive and machine industries</b> . Now it is <b>offering face shield protectors</b> as a way to stop spreading coronavirus. The company is looking for <b>distributors of this product abroad</b> . <b>There is also a possibility to sell it directly from company's factory to final clients.</b>	<a href="#">Clicca qui</a>  Sei interessato al profilo? Scrivi a <a href="mailto:een1@confindustria.lombardia.it">een1@confindustria.lombardia.it</a>
<b>COVID-19 - new air handling units for operating room hygiene</b>	Tech. Offer	An <b>innovative Turkish company</b> developed a <b>hygiene air handling unit (Hygiene AHU)</b> that is used in all operating rooms requiring sensitive and sterile conditions like <b>food, pharmaceutical and chemical industries, air defense, aerospace and aviation industries</b> , and <b>facilities</b> where sterile applications are made and hygiene conditions are required seeks cooperations under a <b>commercial agreement with technical assistance, license agreement or manufacturing agreement</b> . For the cooperation type of <b>manufacturing agreement and commercial agreement with technical assistant</b> , the type of the partner sought can be <b>hospitals, laboratories, companies active in pharmaceutical industry, hotels, health centers, and the engineering, architectural, construction, and contracting companies</b> worked on project basis. For the licence agreement, the type of the potential partner can be the manufacturer of air handling units or the companies active in <b>energy sector</b> .	<a href="#">Clicca qui</a>  Sei interessato al profilo? Scrivi a <a href="mailto:een1@confindustria.lombardia.it">een1@confindustria.lombardia.it</a>
<b>COVID-19 - Spanish (Catalan) company is looking for distributors for its innovative ventilator</b>	Business Offer	A <b>Spanish (Catalan) company</b> has developed a portable device used to <b>automate a manual resuscitator</b> that assists the breathing of a Covid-19 affected patient. The aim is to make up for the lack of conventional automatic respirators during an emergency situation. The company is looking for <b>distributors under distribution services agreement and/or license agreement</b> to expand its market. The SME is seeking organisations with experience and access to the <b>healthcare market</b> to enable the scalability capability. <b>Type of partner sought-</b> Any country, hospital or institution that needs a respirator / Distributors in the healthcare sector <b>Roles</b> - in accordance with the distribution services agreement, the foreign entities should distribute the device among its current client portfolio. In accordance with the license agreement, the	<a href="#">Clicca qui</a>  Sei interessato al profilo? Scrivi a <a href="mailto:een1@confindustria.lombardia.it">een1@confindustria.lombardia.it</a>

		foreign entities could exploit the technology in their specific geographical area. <b>The company is also open to negotiate other types of partnerships</b>	
<b>COVID 19 - Polish manufacturer of temperature indicator seeks distributors for device for continuous monitoring of body temperature of patients</b>	Business Offer	<p>A <b>Polish technological company</b> provides an inexpensive and easy to use solution for <b>monitoring of body temperature</b> – CE marked class I medical device. In a situation of a high epidemic threat, it can quickly alert about elevated body temperature and effective measures can be taken to reduce the risk of spreading viral infection, for instance among employees, medical staff, patients. Perfect for use in nursery homes, hospitals, factories, offices. The company is looking for <b>distributors</b>.</p> <p>1. The preferred company has to be a <b>manufacturer of medical devices or equipment</b>. A medical device or equipment wholesales variant is also acceptable.</p> <p>2. A supplier must have knowledge about the distribution of medical devices and equipment. It will make it easier for the settled condition of cooperation.</p>	<p><a href="#">Clicca qui</a></p> <p>Sei interessato al profilo? Scrivi a <a href="mailto:een1@confindustria.lombardia.it">een1@confindustria.lombardia.it</a></p>