

DUBAI
IRPC Dubai
FREI Airport
Freezone

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DAFZA

BUSINESS PRESENTATION

WELCOME TO DUBAI

THE IDEAL HUB TO GROW YOUR BUSINESS



An aerial photograph of Dubai, United Arab Emirates, at dusk. The city's skyline is illuminated with warm lights, and the water in the foreground reflects the sky. A prominent skyscraper, the Burj Khalifa, is visible on the right side. Overlaid on the center of the image is a white circular graphic with four diagonal lines extending from the center to the edge, each ending in a small white circle. The text "WHY DUBAI?" is centered within this graphic.

WHY DUBAI?

WHY DUBAI?



LOCATION + CONNECTIVITY

A gateway market that will connect your Business with the Middle East, Asia and Africa

Proximity: 2.4 billion people within 5 hours' flight

Access: DXB has been the busiest airport in the world for two consecutive years (2014 & 2015)



TRADE HUB

Dubai is the 3rd largest re-export hub in the world.

Dubai World central (DWC) will be the largest airport in the world and during its first year of operation carried 90,000 tons of air freight.

Dubai attracted 28.6 billion AED in FDI in 2015 and is ranked 6th in the world in terms of FDI attracted.

WHY DUBAI?



THE ECONOMY

Average annual GDP growth of 3-5% per annum.

1st for lowest total tax rate globally



LEADERSHIP

Pro-active, innovative and reliable government

An ambitious city, where the government Actively encourages innovation, is committed to making doing business easy and to creating an environment for success...



COSMOPOLITAN CITY

Dubai's population is 2.6 Million

A place where cultural diversity is second nature, with over 200 nationalities represented

2016 MERCER Quality of Living report identifies Dubai as the **"#1 Most desirable city for international employees to live in"** in the Middle East and Africa region and 75th in the world.

WHY DUBAI?



INVESTED IN THE FUTURE

USD 350 Billion in Committed Mega
Projects



إكسبو 2020
دبي، الإمارات العربية المتحدة
DUBAI, UNITED ARAB EMIRATES

United Arab Emirates won the right to
host the World Expo in Dubai in 2020.

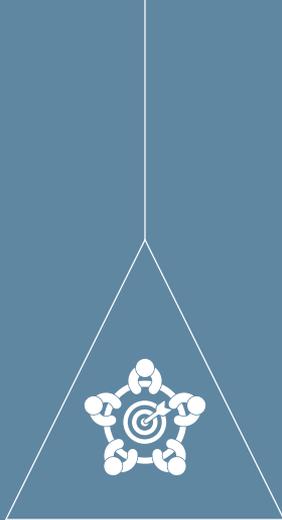
EXPO 2020 Dubai stands to create over
270,000 jobs and aggressively
stimulate the economy through
construction, tourism and the
development of trade relations, making
Dubai a highly attractive destination for
investors



DAFZA

DESIGN FOR YOUR BUSINESS SUCCESS





VISION

The free zone that goes beyond

MISSION

Adding value to UAE economy by providing smart solutions that attract global investors, through innovation and a customer centric environment driven by a passionate entrepreneurial team

ABOUT DAFZA

15 Buildings

Total number of
buildings in
DAFZA



256 Warehouses

Total number of
warehouses in
DAFZA



700,000 sq.m

Total area of
DAFZA



1,600 Companies

Companies are
registered in the
Freezone



Dhs 109 Billion

DAFZA Companies
contributed to
Dubai's non-oil
foreign trade in
2014



GENERAL FREEZONE BENEFITS

100%

Corporate tax exemption
Personal income tax exemption
Foreign company ownership
Repatriation of capital and profits



NO

Customs duty
Currency restrictions
Employment restrictions

BENEFITS OF DAFZA

FRIENDLY BUSINESS ENVIRONMENT

High profile quality of business, easy access to facilities, workforce, infrastructure & transportation, technology & innovation

24 HOURS

customs services and rapid cargo clearance

DEDICATED LOGISTICS CENTER

ONE-STOP-SHOP

for all administrative services

INVESTOR-ORIENTED

management



STRATEGIC LOCATION



Strategically located
in the heart of Dubai



Extensive cargo
handling facilities



Easy access to facilities at
Dubai International Airport
Within the boundaries of
Dubai International Airport

TYPES OF LICENSES

TRADING LICENSE

Allows the holder to import, export, distribute and store items specified on the license



SERVICE LICENSE

Allows the holder to carry out services specified in the license



TYPES OF COMPANIES



BRANCH

- Representative office
- A foreign company can set up a branch of its existing company in DAFZA
- No share capital required



FREEZONE COMPANY

- A company established in the Freezone
- Formed with 1-50 shareholders (individual or non-individual)
- A minimum share capital of AED 1,000 (USD 272) is required

STANDARD OFFICE UNITS



Minimum space of 25 sq.m required to obtain a license

Offices equipped with carpeting, wall paper, false ceiling and window shades



DAFZA

OFFICE PACKAGES

BUSINESS SOLUTIONS PACKAGES



SMART DESK OFFICE PACKAGE

Features

- Desk Space
- Business License
- 1 employment visas
- Wi-Fi

Lease Term

- One Year: USD 13,750

BUSINESS ENABLED OFFICES

Features

- Office area: 25 sq. m.
- Business License
- 2 employment visas
- Fully Furnished Office

Lease Term

- One Year: USD 22,951



EXECUTIVE SUITES OFFICE PACKAGES

BRONZE OFFICE PACKAGE

Features

- Office area: 47 - 49.99 sq. m.
- 6 employment visas

Lease Term

- One Year: USD 38,525
- Three Years: USD 36,612

SILVER OFFICE PACKAGE

Features

- Office area: 50 - 54.99 sq. m.
- 6 employment visas

Lease Term

- One Year: USD 41,804
- Three Years: USD 39,891



EXECUTIVE SUITES OFFICE PACKAGES



GOLD OFFICE PACKAGE

Features

- Office area: 55 – 58.99 sq. m.
- 6 employment visas

Lease Term

- One Year: USD 44,263
- Three Years: USD 40,984

PLATINUM OFFICE PACKAGE

Features

- Office area: 59 – 62 sq. m.
- 7 employment visas

Lease Term

- One Year: USD 47,541
- Three Years: USD 45,356

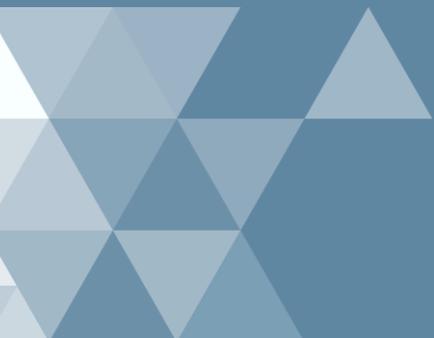


CUSTOMIZABLE OFFICE SOLUTIONS

High quality, free-size offices located in DAFZA's state-of-the-art Business Park are available for rent on annual basis.

You have full freedom to customize your work environment to project your corporate identity and match your branding requirements. We guarantee that only the finest materials are used for the interior, covering carpeting, wallpaper, false ceiling, lighting, structured cabling, window shades and other works.





DAFZA

LIGHT INDUSTRIAL UNITS

LIGHT INDUSTRIAL UNITS

Features

- Spacious warehouse spaces that are thermally insulated
- Offices on ground and mezzanine floors
- Minimum leased area is 340 sq.m





DAFZA

SERVICES

Administration &
Compliance Services

Customer Operations
Services

Finance
Services

Interiors & Facility
Management Services

Information & Communication
Technology Services

Leasing &
licensing Services

Sales
Services

Projects
Services



DAFZA ACHIEVEMENTS



DAFZA ISO's

- ISO 10002 Customers Complaints Handling System
- ISO 10004 Management of Customers Satisfaction
- ISO 27001 Information Security
- ISO 20000 IT services Management
- QMS 9001 Quality Management System
- EMS 14001 Environment Management System
- OHSAS 18001 Health and Safety
- ISO 50001:2009 Energy Management System
- ISO 28001:2007 Security Management System
- ISO 10015:1999 Quality Management-Guidelines for Training

AWARDS



2012

Best Economic Free Zone in the world, FDI - Financial Times Group

The Global Award for **Perfection, Quality & Ideal Performance:**
Other ways Association Management & Consultant, Italy

Total **Quality Customer Satisfaction Award** –
Other ways Association Management & Consultant, Italy

Public Mobility Award, Roads & Transport Authority, Dubai

Three Stevie awards (International Business Awards, USA):

- 1) **New Innovative product** or service of the year 2012
- 2) **Best IT Department** of the year 2012
- 3) **Best Marketing Department** of the year 2012

2013

E-Gov Excellence Awards, Pan Arab Excellence Awards Academy

Best Economic Free Zone in the Middle East, FDI - Financial Times Group

DQA – Dubai Quality Award, Dubai Economic Department

2014

Hamdan Bin Mohammed for Smart Government Award Category of **Best Service Center**

Palladium Award (**Balanced Scorecard Hall of Fame for Executing Strategy**), Palladium Group

AWARDS



IMA Finance Team of the Year 2015 - IMA, The Association of Accountants and Financial Professionals in Business

Free zone Authorities **Customer Care Excellence Award**, middle east excellence award institution

Short listed in Hamdan Bin Mohammed for Smart Government Award:
Category of Best Innovation Team
Category of Best Innovation Leader

Emirates Energy Award Certificate – Supreme Council of Energy

“**Finance Team of the Year**” Excellence Award by Middle East CFO Alliance

2015

LEED Certification for DAFZA Square – Gold

2016

DAFZA Superbrands Award – UAE Superbrands Council

DAFZA IS HOME TO

Aerospace & Aviation



IT & Telecommunication



Food & Beverages



Oil & Gas



Automobiles



Pharmaceuticals and Medical



Engineering & Building Materials



Engines & Machines



Cosmetics, Perfumes & Luxury Items



THANK YOU

