BERGDORF GOODMAN

BG's wish-list of Italian Vendors

Contemporary Handbags

Current vendor: Le Petits Joueurs

Looking for fun, cool bags under approx. \$1200 retail.

Contemporary Jewelry

Looking for high special collections, but also cool, hip, under \$1000 range collections as well.

Designer Jewelry

Current vendors: Buccellati, Antonini, Bulgari, Faraone Mennella, Pomellato, Maria Grazia Vozza

Looking more moderate lines (around \$4000 to \$5000 avg price point) and high price points (around \$15000 avg, with potential of up to 6 figures).

We're moving away from costume and are looking for gold and semi-precious lines with interesting design; lines that have a distinct voice that are different from our current lines.

Evening

Looking for well-priced collections, e.g., Talbot Runhoff - \$1500-\$3000.

<u>Designer RTW</u>

Current vendors: Marni, Roberto Cavalli, Bottega Veneta, Fendi, Valentino, Giambattista Valli, Agnona, Dolce & Gabbana, Erdem, Gucci, Giorgio Armani

Looking for new up-and-coming designers for true fashion for 3rd Floor. We are bringing in Attico for Spring, which is a good example. Also looking for well-priced collections with great knitwear and knitwear collections.

Designer Handbags

Current vendors: Fendi, Gucci, Valentino, Prada, Valextra

Looking for collections in \$2000-2500 price point, but fine to see some bags under \$2000 (more of a Chloe price point); looking for more "fashion" than "luxury," particularly representing inseason trends.

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Small Leather Goods

Current vendors: Valextra, Prada

Looking for vendors in price range of \$240/credit card case, \$880/wallet.

<u>Soft Accessories</u> (gloves, hats, scarves and capes)

Current vendors: Lora Piana, Guanti, Gepa Gloves (\$240 avg. retail) and Faliero scarves (\$620 avg. retail)

Seeking lines that would sit well with our current vendors.

Women's Shoes

Current vendors: Valentino, Prada, Dolce & Gabbana, Gucci, Aquazzura, Attico (new for Spring) & N21 (new for Spring)

Looking for brands with the aesthetic of Attico, Dolce & Gabbana and Gucci; more girly and feminine than Prada and price range similar to Attico and N21 (rather than Dolce and Gucci).

Little BG

Current vendors: Aquazzura, Dolce & Gabbana, Fendi, Giuseppe Zanotti, Gucci, La Mascot, Marielle Ferrari, Missoni, Moncler, Pinco Pallino, Trottolini, Belfiore Silver

Looking for lines that are fun with crazy graphics or embellishments, and need high-end children's gifts and luxury toys.

Men's Furnishings

Looking for additional private label vendors, e.g., gloves, hats, scarves, ear muffs (that wrap around back of head not over top).

Men's Private Label

Looking for new resources for sweaters and knitwear with low minimums.

Men's Outerwear

Looking for the next Moncler, as well as leather and suede.

Men's Footwear

Current vendors: Gucci, Salvatore Ferragamo, Prada, Santoni, Tod's, Valentino, Guiseppe Zanotti, Giorgio Armani, Berluti, Bontoni, Bottega Veneta, Buscemi, Fendi, Santiago Gonzalez

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Looking for dress-casual vendors, (e.g., rubber-sole Chukka boot, dress wingtip with sneaker bottom) and emerging sneaker.

Men's Jewelry

Current vendors: classic cufflink vendors on our main floor and more fashion forward jewelry on our 3rd floor, e.g., Chrome Hearts

Looking to expand the offering and offer more luxury jewelry.

Men's Leather Goods

Current vendors: Santiago Gonzales, Bottega, Prada, Tom Ford, Valextra

Looking for new resources for 1st floor Leather Room – small leather goods (i.e., wallets, credit card cases, briefcases, portfolios).

Men's Sunglasses

Current vendors: Fendi, Zegna

Looking for new brands we may not have seen before; less price point driven than something new.

Men's Gifting

Looking for smaller and portable electronics for holiday gifting (e.g., Marshal speakers) as well as vintage watches with resources that have large inventory and can operate on consignment.